



University of Ruhuna

Wellamadama  
Matara.

02.09.2024

The Manager

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**Invitation for Bids (IFB)**

**Contract: Supply, Delivery, Installation, Commissioning, Testing and Maintenance of Air Conditioners. - RUH/SUP/C/2024/S3/001**

1. The Chairman, Department Procurement Committee on behalf of the University of Ruhuna now invites sealed bid from you for **Supply, Delivery, Installation, Commissioning, Testing and Maintenance of Air Conditioners** indicated in the annexed biddocument.
2. Bidding will be conducted through National Shopping method of procurement.
3. You may obtain further information if any from the **Senior Assistant Bursar/ Supplies**, University of Ruhuna, Wellamadama, Matara. (T/P 041- 2227027/ 041-2033263) e-mail: [sabs@admin.ruh.ac.lk](mailto:sabs@admin.ruh.ac.lk)
4. Bids must be delivered by mail in sealed envelopes addressed to **Deputy Bursar (Supplies)**, University of Ruhuna, Wellamadama, Matara before **02.00p.m on 19.09.2024**  
Late bids will be rejected.
5. This contract is subject to
  - I. Providing of Performance Security of 10% of the total contract price in accordance with the format given by us and issued in favor of the Vice Chancellor, University of Ruhuna.
  - II. Entering into a formal agreement with the University of Ruhuna.
6. **Please examine the installation areas & submit the quotation with additional charges.**

.....  
Deputy Bursar(Supplies)  
University of Ruhuna,  
Wellamadama,  
Matara.



**UNIVERSITY OF RUHUNA**

**PROCUREMENT OF GOODS UNDER  
NATIONAL SHOPPING PROCEDURES**

**INVITATION FOR QUOTATIONS  
FOR**

**SUPPLY, DELIVERY, INSTALLATION, COMMISSIONING,  
TESTING AND MAINTENANCE OF  
AIR CONDITIONERS**

**IFQ No:  
RUH/SUP/NCB/2024/S3/001**

## Section I. Instructions to Vendors (ITV)

<b>A:General</b>	
<b>1. Scope of Bid</b>	1.1 The Purchaser named in the Data Sheet invites you to submit a quotation for the supply of Goods as specified in Section III Schedule of Requirements.
<b>B:Contents of Documents</b>	
<b>2. Contents of Documents</b>	<p>The documents consist of the Sections indicated below.</p> <ul style="list-style-type: none"> <li>• Section I. Instructions to Vendors (ITV)</li> <li>• Section II. Data Sheet</li> <li>• Section III. Schedule of Requirements</li> <li>• Section IV. Technical Specifications &amp; Compliance with Specifications</li> <li>• Section V. Quotation submission Form(s)</li> </ul>
<b>C:Preparation of Quotation</b>	
<b>3. Documents Comprising your Quotation</b>	<p>The Quotation shall comprise the following:</p> <ul style="list-style-type: none"> <li>(a) Quotation Submission Form and the Price Schedules;</li> <li>(b) Technical Specifications &amp; Compliance with Specifications</li> </ul>
<b>4. Quotation Submission Form and Price Schedules</b>	<p>The vendor shall submit the Quotation Submission Form using the form furnished in Section V. This form must be completed without any alterations to its format, and no substitutes shall be accepted. All blank spaces shall be filled in with the information requested.</p> <p><b>Alternative offers shall not be considered. The vendors are advised not to quote different options for the same item but furnish the most competitive among the options available to the bidder.</b></p>
<b>5. Prices and Discounts</b>	<p>Unless specifically stated in Data Sheet, all items must be priced separate in the Price Schedules.</p> <p>The price to be quoted in the Quotation Submission Form shall be the total price of the Quotation, including any discounts offered.</p>

	<p>The applicable VAT shall be indicated separately.</p> <p>Prices quoted by the vendor shall be fixed during the vendor's performance of the Contract and not subject to variation on any account. A Quotation submitted with adjustable price shall be treated as non responsive and maybe rejected.</p>
<b>6. Currency</b>	6.1 The vendors shall quote only in Sri Lanka Rupees.
<b>7. Documents to Establish the Conformity of the Goods</b>	<p>7.1 The vendor shall furnish as part of its quotation the documentary evidence that the Goods conform to the technical specifications and standards specified in Section IV, "Technical Specifications &amp; Compliance with Specifications".</p> <p>7.2 The documentary evidence maybe in the form of literature, drawings or data, and shall consist of a detailed item by item description of the essential technical and performance characteristics of the Goods, demonstrating substantial responsiveness of the Goods to the technical specifications, and if applicable, a statement of deviations and exceptions to the provisions of the Technical Specifications given.</p> <p>7.3 If stated in the Data Sheet the vendor shall submit a certificate from the manufacturer to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods in Sri Lanka.</p>
<b>8. Period of Validity of quotation</b>	8.1 Quotations shall remain valid for the period of <b>ninety (90)</b> days after the quotation submission deadline date.
<b>9. Format and Signing of Quotation</b>	9.1 The quotation shall be typed or write and shall be signed by a person duly authorized to sign on behalf of the vendor.
<b>D: Submission and Opening of Quotation</b>	
<b>10. Submission of Quotation</b>	<p>Vendors may submit their quotations by sealed envelopes addressed to the Purchaser and bear the specific identification of the quotation number.</p> <p>If the quotation is not sealed and marked as required, the Purchaser will assume no responsibility for them is placement or premature opening of the quotation.</p>
<b>11. Deadline for Submission of Quotation</b>	11.1 Quotation must be received by the Purchaser at the address set out in Section II, Data Sheet", and not later than the date and time as specified in the Data Sheet.
<b>12. Late Quotations</b>	12.1 The Purchaser shall reject any quotation that arrives after the Deadline for submission of quotations, in accordance with ITV Clause 11.1 above.

<p><b>13. Opening of Quotations</b></p>	<p>13.1 The Purchaser shall conduct the opening of quotation in public at the address, date and time specified in the Data Sheet.</p> <p>13.2 A representative of the bidders may be present and mark his attendance.</p>
<p><b>E: Evaluation and Comparison of Quotations</b></p>	
<p><b>14. Clarifications</b></p>	<p>14.1 To assist in the examination, evaluation and comparison of the quotations, the Purchaser may, at its discretion, ask any vendor for a clarification of his quotation. Any clarification submitted by a vendor in respect to his quotation which is not in response to a request by the Purchaser shall not be considered.</p> <p>14.2 The Purchaser's request for clarification and the response shall be in writing.</p> <p>14.3 Bids were submitted by Public Enterprise will be given a 15% special preference.</p>
<p><b>15. Responsiveness of Quotations</b></p>	<p>15.1 The Purchaser will determine the responsiveness of the quotation to the documents based on the contents of the quotation received.</p> <p>15.2 If a quotation is evaluated as not substantially responsive to the documents issued, it may be rejected by the Purchaser.</p>
<p><b>16. Evaluation of quotations</b></p>	<p>16.1 The Purchaser shall evaluate each quotation that has been determined, to be substantially responsive.</p> <p>16.2 To evaluate a quotation, the Purchaser may consider the following:</p> <ul style="list-style-type: none"> <li>(a) the Price as quoted;</li> <li>(b) price adjustment for correction of arithmetical errors;</li> <li>(c) price adjustment due to discounts offered.</li> </ul> <p>16.3 The Purchaser's evaluation of a quotation may require the Consideration of the factors, in addition to the Price quoted if stated in Section II, Data Sheet. These factors may be related to the characteristics, performance, and terms and conditions of purchase of the Goods. .</p>
<p><b>17. Purchaser's Right to Accept any Quotation, and to Reject any or all Quotations</b></p>	<p>17.1 The Purchaser reserves the right to accept or reject any quotation, and to annul the process and reject all quotations at any time prior to acceptance, without there by incurring any liability to bidders.</p>

**F: Award of Contract**

<b>18. Acceptance of the Quotation</b>	18.1 The Purchaser will accept the quotation of the vendor whose offer has been determined to be the lowest evaluated bid and is substantially responsive to the documents issued.
<b>19. Notification of acceptance</b>	19.1 Prior to the expiration of the period of validity of quotation, the Purchaser will notify the successful vendor, in writing, that his quotation has been accepted.

## Section II: Data Sheet

ITV Clause Reference	
1.1	The Purchaser is: <b>Vice Chancellor</b> Address: University of Ruhuna, Wellamadama Matara.
5.1	If the bidder is not allowed to quote for lesser number of items than the total number of items specified, indicate the details.
7.3	Manufacturer's Authorization is required.
11.1	Address for submission of Quotations is Supplies Branch, University of Ruhuna, Wellamadama, Matara.  Deadline for submission of Quotations is at <b>2.00p.m. on 19.09.2024</b>
13	The Quotations shall be opened at the following address: Supplies Branch, University of Ruhuna, Wellamadama, Matara.
16	Other factors that will be considered for evaluation are (Bidder should quote all items listed in the price schedule and evaluation will be done total cost )  Evaluation of Bids shall be done item by item separately examining the specifications offered. All technical specifications of the goods offered in the Bid should be submitted together with the bids.
<b>Additional Clause</b>	
17. Payment	Payment shall be made within four weeks after receiving the invoice for each item supplied.
18. Liquidated Damages	The supplier should deliver the items within the delivery period stipulated in the schedule of requirements. The supplier should make payment to the purchaser for <b>each week of delay in delivery, at the rate of 0.5% of the contract sum per each week of delay, up to a maximum of 10% of the contract sum.</b>

### Section III: Schedule of Requirements

Item Number	Brief Description of the Goods	Specification and Requirements	Qty	Delivery Period in Days from issue of Purchase Order	Place of Delivery	Installation and warranty Requirements if any
01	Air Conditioner 9000BTU	Specification Attached (Annex 01)	02	03 weeks	University of Ruhuna, Wellamadama, Matara	Minimum 5 Years for compressor and 1 Year for all other parts
02	Air Conditioner 12000BTU	Specification Attached (Annex 02)	01	03 weeks	University of Ruhuna, Wellamadama, Matara	Minimum 5 Years for compressor and 1 Year for all other parts
03	Air Conditioner 18000BTU	Specification Attached (Annex 03)	01	03 weeks	University of Ruhuna, Wellamadama, Matara	Minimum 5 Years for compressor and 1 Year for all other parts
04	Air Conditioner 24000BTU	Specification Attached (Annex 04)	05	03 weeks	University of Ruhuna, Wellamadama, Matara	Minimum 5 Years for compressor and 1 Year for all other parts

Please mention your delivery period - .....

If you not mentioned the delivery period, earliest delivery period 03 weeks is accepted.

.....  
Signature

.....  
Date

.....  
Rubber Stamp



**Locations**

<b>Item</b>	<b>Qty</b>	<b>Location</b>
Air Conditioner 9000BTU	02	RUCIT
Air Conditioner 12000BTU	01	General Administration
Air Conditioner 18000BTU	01	Science – Dean’s Office
Air Conditioner 24000BTU	02	HSS – Dept. of Economics
	02	VC Office
	01	HSS – Dean’s Office

## Section V

### Quotation Submission Form

[The Vendor shall fill in this Form in accordance with the instructions indicated. No Alterations to its form at shall be permitted and no substitutions will be accepted.]

Date:

To: Vice Chancellor, University of Ruhuna

We, the undersigned, declare that:

- (a) We have examined and have no reservations to the document issued;
- (b) We offer to supply in conformity with the documents issued and in accordance with the Delivery Schedules specified in the Schedule of Requirements, the following Goods[Supply, Delivery, Installation, Commissioning and Testing of Air Conditioners in the different places for the university of Ruhuna, Wellamadama, Matara as per schedule of requirement];
- (c) The total price of our quotation including any discounts offered is Rupees.....  
..... (LKR) excluding VAT
- (d) Our quotation shall be valid for the period of time specified in ITVSub-Clause8.1, from the date fixed for the quotation submission deadline in accordance with ITV Sub-Clause11.1,and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- (e) We understand that this quotation, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us.
- (f) We understand that you are not bound to accept the lowest evaluated quotation or any other quotation that you may receive.

Signed:.....  
[insert signature of Person whose name and capacity are shown]

Name: .....  
[insert complete name of person signing the Bid Submission Form]

Dated:

## PRICE SCHEDULE

**Package Name: Supply, Delivery, Installation, Commissioning and Testing of Air Conditioners**

Item. No.	Description	Qty	Unit Rate. (Without VAT) (Rs.) (2)	Total Amount (Without VAT) (Rs.) (3)=(1)×(2)	VAT (Rs.) (4)=(3)×8%	Total Amount (With VAT) (Rs.) (5)=(3)+(4)
01.	Air Conditioner 9000BTU	Cost for Unit	02			
		Cost for Installation within 5m	02			
		Cost for Extra piping chargers ( all-inclusive of copperpipes, PVC pipes, wiring, drain line, trunkings, casings and any other works & accessories)	02			
		Cost for Hot dip Galvanized brackets indoor & Outdoor	02			
		Cost for Anticorrosive treatment by Marine paints for outdoor unit	02			
02.	Air Conditioner 12000BTU	Cost for Unit	01			
		Cost for Installation within 5m	01			
		Cost for Extra piping chargers (all-inclusive of copperpipes, PVC pipes, wiring, drain line, trunkings, casings and any other works & accessories)	01			
		Cost for Hot dip Galvanized brackets indoor & Outdoor	01			
		Cost for Anticorrosive treatment by Marine paints for outdoor unit	01			
03.	Air Conditioner 18000BTU	Cost for Unit	01			
		Cost for Installation within 5m	01			
		Cost for Extra piping chargers (all-inclusive of copperpipes, PVC pipes, wiring, drain line, trunkings, casings and any other works & accessories)	01			

		Cost for Hot dip Galvanized brackets indoor & Outdoor	01				
		Cost for Anticorrosive treatment by Marine paints for outdoor unit	01				
04.	Air Conditioner 24000BTU	Cost for Unit	05				
		Cost for Installation within 5m	05				
		Cost for Extra piping chargers (all-inclusive of copper pipes, PVC pipes, wiring, drain line, trunkings, casings and any other works & accessories)	05				
		Cost for Hot dip Galvanized brackets indoor & Outdoor	05				
		Cost for Anticorrosive treatment by Marine paints for outdoor unit	05				
<b>Total carried out to Quotation Submission Form</b>							

**Note: Bidder shall not separately specify any charge for installation, commissioning and testing of goods. Any such charges should also be included in the unit price without separation if applicable. Suppliers should visit the sites before submitting the bids.**

We agree to supply, delivery, installation & maintenance the above goods in accordance with the technical specifications for a total contract price of Rupees... .. (amount in figures)

..... (amount in words) within the period specified in the Invitation for Quotations.

We also confirm that the warrantee/guarantee specified shall apply to the offered goods.

.....  
Signature of the Bidder

.....  
Name of the Bidder

.....  
Date

## General Specifications for Air-Conditioner 9000BTU

*Bidders must visit the site before pricing. Prices should be inclusive of actual pipe lengths, casings, drain lines etc. needed for a successful installation. No price variations are allowed upon submission of your bids.*

Minimum Technical Specifications		Bidder's Response		Comments
		Yes	No	
Make	Please specify			
Model	Please specify			
Country of Manufacture	Please specify			
Country of Origin	Please specify			
Cooling Capacity	9000 BTU/h			
AC Type	Wall mounted			
Energy Efficiency Ratio (EER)	Minimum 3.2 - 3.7 w/w			
Power Supply	Should be from Indoor Unit			
Power Input	700 - 900W			
Running Current (cooling)	3.5 - 4.5 A			
Voltage	220 - 240V			
Noise Level - Indoor Unit	Maximum 40/30 db.-A (H/L)			
Noise Level - Outdoor Unit	Maximum 55db-A			
Indoor Air Flow	High - 550 m <sup>3</sup> /h ; Low - 330 m <sup>3</sup> /h			
Outdoor Unit	Hot dip galvanized base plate anti-corrosive treated double raw Blue Fin Condenser. UV Protective plastic mesh for outdoor fan. Oven bake powder coated Metal Outdoor Casings. Insulated jacket for the compressor. Energy saving advance rotary Compressor. Overload Protection, Restart Control			
Anticorrosive treatment with Guarantec for Outdoor Unit	Apply High Quality Epoxy Coating Specially Formulated for Coastal Areas			
Refrigerant Type	R32/410A			
Self Diagnosis	Error code shall be shown.			
Air Filter	Removable & washable			
Indoor Unit	Washable Filter. LCD Wireless remote Controller. Auto re-start after power failure. 24 hours On/Off operating timer			
Warranty	Minimum 5 Years for Compressor and 1 year for all other parts			

Minimum Technical Specifications		Bidder's Response		Comments
		Yes	No	
Availability of the spare parts	Supplier should be able to certify availability of spare parts			
Outdoor Bracket	Should be Galvanized Brackets			
Extra Piping Works	Installation cost for the additional piping beyond 5m limit and other electrical requirements should be stated. (Bidder should mention the total quantity and rate)			
Service and Maintenance charges for 5 years after warranty period	Please specify			
A letter of Authorization from the Manufacturer should be attached. Manufacture's product catalogue with reference Web Site:				

## General Specifications for Air-Conditioner

### 12000BTU

*Bidders must visit the site before pricing. Prices should be inclusive of actual pipe lengths, casings, drain lines etc. needed for a successful installation. No price variations are allowed upon submission of your bids.*

Minimum Technical Specifications		Bidder's Response		Comments
		Yes	No	
Make	Please specify			
Model	Please specify			
Country of Manufacture	Please specify			
Country of Origin	Please specify			
Cooling Capacity	12000 BTU/h			
AC Type	Wall mounted			
Energy Efficiency Ratio (EER)	Minimum 3.2 - 3.7 w/w			
Power Supply	Should be from Indoor Unit			
Power Input	900 -1050W			
Running Current (cooling)	4.5 - 5.5 A			
Voltage	220 - 240V			
Noise Level - Indoor Unit	Maximum 40/30 db-A (H/L)			
Noise Level - Outdoor Unit	Maximum 58db-A			
Indoor Air Flow	High - 550 m <sup>3</sup> /h ; Low - 330 m <sup>3</sup> /h			
Outdoor Unit	Hot dip galvanized base plate anti-corrosive treated double raw Blue Fin Condenser. UV Protective plastic mesh for outdoor fan. Oven bake powder coated Metal Outdoor Casings. Insulated jacket for the compressor. Energy saving advance rotary Compressor. Overload Protection, Restart Control			
Anticorrosive treatment with Guarantee for Outdoor Unit	Apply High Quality Epoxy Coating Specially Formulated for Coastal Areas			
Refrigerant Type	R32/R410A			
Self Diagnosis	Error code shall be shown.			
Air Filter	Removable & washable			
Indoor Unit	Washable Filter. LCD Wireless remote Controller. Auto re-start after power failure. 24 hours On/Off operating timer			

Minimum Technical Specifications		Bidder's Response		Comments
		Yes	No	
Warrantee	Minimum 5 Years for Compressor and 1 year for all other parts			
Availability of the spare parts	Supplier should be able to certify availability of spare parts			
Outdoor Bracket	Should be Galvanized Brackets			
Extra Piping Works	Installation cost for the additional piping beyond 5m limit and other electrical requirements should be stated. (Bidder should mention the total quantity and rate)			
Service and Maintenance charges for 5 years after warranty period	Please specify			
<b>A letter of Authorization from the Manufacturer should be attached. Manufacture's product Catalogue with reference Web Site:</b>				



## General Specifications for Air-Conditioner 18000BTU

*Bidders must visit the site before pricing. Prices should be inclusive of actual pipe lengths, casings, drain lines etc. needed for a successful installation. No price variations are allowed upon submission of your bids.*

Description	Minimum Specifications required	Bidder's Response		Comments
		Yes	No	
Make	Please specify			
Model	Please specify			
Country of Manufacture	Please specify			
Country of Origin	Please specify			
Cooling Capacity	18000 BTU/h			
AC Type	Wall mounted			
Energy Efficiency Ratio (EER)	Minimum 3.2 - 3.7 w/w			
Power Supply	Should be from Indoor Unit			
Power Input	1400 - 1600W			
Running Current (cooling)	6.5 - 7.5 A			
Voltage	220 - 240V			
Noise Level - Indoor Unit	Maximum 45/30 db-A (H/L)			
Noise Level - Outdoor Unit	Maximum 60db-A			
Indoor Air Flow	High - 900 m <sup>3</sup> /h ; Low - 600 m <sup>3</sup> /h			
Outdoor Unit	Hot dip galvanized base plate anti-corrosive treated double raw Blue Fin Condenser. UV Protective plastic mesh for outdoor fan. Oven bake powder coated Metal Outdoor Casings. Insulated jacket for the compressor. Energy saving advance rotary Compressor. Overload Protection, Restart Control			
Anticorrosive treatment with Guarantee for Outdoor Unit	Apply High Quality Epoxy Coating Specially Formulated for Coastal Areas			
Refrigerant Type	R32/R410A			
Self Diagnosis	Error code shall be shown			
Air Filter	Removable and Washable			
Availability of the spare parts	Supplier should be able to certify availability of spare parts			
Outdoor Bracket	Should be Galvanized Brackets			
Warrantee	Minimum 5 Years for Compressor and 1 year for all other parts			

Description	Minimum Specifications required	Bidder's Response		Comments
		Yes	No	
Extra Piping Works	Installation cost for the additional piping beyond 5m limit and other electrical requirements should be stated. (Bidder should mention the total quantity and rate)			
Service and Maintenance charges for 5 years after warranty period	Please specify			
A letter of Authorization from the Manufacturer should be attached. Manufacture's product catalogue with reference Web Site:				

## General Specifications for Air-Conditioner 24000BTU

*Bidders must visit the site before pricing. Prices should be inclusive of actual pipe lengths, casings, drain lines etc. needed for a successful installation. No price variations are allowed upon submission of your bids.*

Description	Minimum Specifications required	Bidder's Response		Comments
		Yes	No	
Make	Please specify			
Model	Please specify			
Country of Manufacture	Please specify			
Country of Origin	Please specify			
AC Type	Wall mounted			
Energy Efficiency Ratio (EER)	Minimum 3.2 - 3.7 w/w			
Power Supply	Should be from Indoor Unit			
Power Input	1900 - 2100W			
Running Current (cooling)	9.0 - 10.0 A			
Voltage	220 - 240V			
Noise Level - Indoor Unit	Maximum 48/36 db-A (H/L)			
Noise Level - Outdoor Unit	Maximum 60db-A			
Indoor Air Flow	High - 1070 m <sup>3</sup> /h ; Low - 700 m <sup>3</sup> /h			
Outdoor Unit	Hot dip galvanized base plate anti-corrosive treated double raw Blue Fin Condenser. UV Protective plastic mesh for outdoor fan. Oven bake powder coated Metal Outdoor Casings. Insulated jacket for the compressor. Energy saving advance rotary Compressor. Overload Protection, Restart Control			
Anticorrosive treatment with Guarantee for Outdoor Unit	Apply High Quality Epoxy Coating Specially Formulated for Coastal Areas			
Refrigerant Type	R32/410A			
Self Diagnosis	Error code shall be shown.			
Air Filter	Removable & washable			
Indoor Unit	Washable Filter. LCD Wireless remote Controller. Auto re-start after power failure. 24 hours On/Off operating timer			
Warrantee	Minimum 5 Years for Compressor and 1 year for all other parts			

Description	Minimum Specifications required	Bidder's Response		Comments
		Yes	No	
Availability of the spare parts	Supplier should be able to certify availability of spare parts			
Outdoor Bracket	Should be Galvanized Brackets			
Extra Piping Works	Installation cost for the additional piping beyond 5m limit and other electrical requirements should be stated. (Bidder should mention the total quantity and rate)			
Service and Maintenance charges for 5 years after warranty period	Please specify			
<b>A letter of Authorization from the Manufacturer should be attached. Manufacture's product catalogue with reference Web Site:</b>				